

Oct to Dec 2023 snapshot

| (₹ in crores) | Dec 2023 | Dec 2022 | YoY | Sep 2023 | QoQ |
|----------------|----------|----------|------|----------|-----|
| Revenue | ₹ 94 | ₹ 102 | -8% | ₹ 95 | -1% |
| EBITDA | ₹ 16 | ₹ 23 | -30% | ₹ 15 | 3% |
| PAT | ₹ 6 | ₹ 9 | -40% | ₹ 4 | 32% |

Key remarks

- # Operating revenue marginally declined due to some client shutdowns in Dec and Diwali/Christmas holidays in Q3
- # Increase in Other income is on account of reversal of NY office lease liability
- # Reduced tax on account of higher income in tax favorable units
- # DSO Improved from 73 days in Sep 2023 to 67 days in Dec 2023

We continue to invest aggressively in sales efforts, high growth teams and focus on large enterprise clients. Onboarded six new enterprise clients and entered into a partnership with agineo, a german based ServiceNow Elite partner to strengthen our presence in European market,

Last 10 years CAGR

| | |
|---------|--------|
| 28% | 27% |
| Revenue | EBITDA |

Clients

| | |
|--|------------------------------|
| 29 | 13 |
| Large enterprise clients* (>\$1bn revenue) | Clients with \$1mn+ billing* |

**based on FY22-23*